



# Producer Commission Schedule

## Group Life, AD&D, Short-Term and Long-Term Disability First Year and Renewal

Annual Premium	Percent of Premium
First \$10,000	15.0%
\$10,000 - \$20,000	8.0%
\$20,000 - \$30,000	6.0%
\$30,000 - \$40,000	4.0%
\$40,000 - \$50,000	2.0%
\$50,000 - \$100,000	1.0%
\$100,000 - \$250,000	0.5%
\$250,000 and up	negotiable

First year and renewal scale for group business written with Fort Dearborn Life Insurance Co.

Commissions for Voluntary Life, ADD, STD, LTD are paid at 20% level 1st year and renewal

Commissions for Voluntary Dental are paid at 7.5% level 1st year and renewal